PURCHASING DEPARTMENT

**RESORTS WORLD CATSKILLS**

[888 Resorts World Drive  
Monticello NY 12701](https://goo.gl/maps/utH3NtFPTe72)

CATSKILLS CROCKFORDS

**Request for Proposal**

**Company Overview**

Located in the heart of New York’s Catskill region, Resorts World Catskills offers guests unmatched experiences in excitement, entertainment, and luxury. The integrated casino resort, which received LEED Certification from the U.S. Green Building Council, includes an 18-story all-suite hotel and a casino and entertainment complex featuring 100,000 square feet of gaming action including 150 live Las-Vegas style table games, 1,600 state-of-the art slot machines, a poker room, private gaming salons and our newly opened Sportsbook 360. The casino resort destination also offers more than 10 varied bar and restaurant experiences, which includes Cellaio Steak, an Italian steakhouse created by celebrity chef Scott Conant, and year-round live entertainment at the 2,500-seat RW Epicenter, casino bars and lounges. The hotel features 332 luxury suites, including 27 premium accommodations consisting of garden suites, penthouse suites and two-story villas. Additional hotel amenities include the Crystal Life Spa, two indoor pools, business center and two fitness centers.

**TIMELINE & SUBMISSION PROCESS**

Questions on this Request for Proposal “RFP” should be directed to the following:

[bids@rwcatskills.com](mailto:bids@rwcatskills.com)

**All RFP responses must be submitted via** SUPPLIER. BID **by 5pm pm on Monday September 26th, 202­2.**

| **Activity** | **Scheduled Completion Date** |
| --- | --- |
| RFP Distribution | Wednesday August 31st, 2022 |
| Walkthrough Date | Wednesday September 7th, 2022 |
| RFI’s Due | Friday September 9th, 2022 |
| Proposals Due | Monday September 26th, 2022 @ 5pm |
| Vendor Award | TBD |
| Live date | TBD |

**SITE VISIT IF REQUIRED:**

**Location: Resorts World Catskills**

**Time:** Wednesday September 7th, 2022 @ **12:00 pm**

**SCOPE OF WORK :**

Resorts World Catskills is seeking to convert the existing VIP High Limit Slots and the 3rd Floor VIP Palace / Butterfly Beach Bar into a luxurious Crockfords casino. Scope of work will consist of all work indicated on the bid set of drawings by JCJ Architect dated July 6th, 2022.

MWBE Participation requirement for this project:

* Contractors must submit A Project Utilization Plan along the bid package that that includes a breakdown of the MWBE trades/goods/services to be engaged and the anticipated spend for each area to meet the goal amount of 30%, see attached details

**DISCLOSURE**

The vendor shall not disclose any information concerning this RFP or the contents contained therein to anyone, other than the vendor's employees, officers, and sub-contractors directly involved in preparing the vendor's response to this RFP document for the benefit of Resorts World Catskills. Any disclosure of this document or any of its contents to any sub-contractor requires the same or substantially similar obligations of confidentiality to the vendor's organization.   
  
**PROPOSAL COST**

This RFP is not a commitment by Resorts World Catskills to fund any development, to lease or purchase any equipment, products, services or any other materials from the vendor. Resorts World Catskills will NOT be liable for any direct or indirect costs that the vendor may incur in the preparation or production of a response to this RFP, or for any subsequent sales, due diligence, or negotiation costs.   
  
Resorts World Catskills reserves the right to reject any or all proposals for any reason.

**SINGLE AWARD**

With this solicitation, Resorts World Catskills intends to award one contract and does not anticipate multiple awards. Regardless, Resorts World Catskills reserves the right to make multiple or partial awards.

**REBATE / INCENTIVES**: Provide any Rebate if offered

**PAYMENT TERMS**: Resorts World Casino Standard Payment Terms are Net 30.

**PROMPT PAY INCENTIVE**: Please list discount for earlier payment if any

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Discount % \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Days

**SOLICITATION OBJECTIVES**

Resorts World Catskills expects to achieve the following outcomes through a new contract.

Obtain a skilled Service provider with a strong record and experience, so that Resorts World Catskills is assured to get dependable, responsive, proven and expert construction services.

Obtain a service contract that will both satisfy the business needs of Resorts World Catskills and deliver best value.

**MINIMUM QUALIFICATIONS**

The following are minimum qualifications and licensing requirements that the Contractor must meet in order to be eligible to submit a bid. Responses must clearly show compliance to these minimum qualifications. Resorts World Catskills reserves the right, but is not obligated, to obtain clarification from the Contractor if compliance to the minimum qualifications is not clear in the Contractor’s response. Resorts World Catskills without further consideration shall reject those that are not clearly responsive to these minimum qualifications:

Contractor shall have a minimum of three (5) years’ experience in providing these services.

**Trial Period and Right to Award to Next Highest Scoring Contractor**

Where applicable, a ninety (90)-day’s trial period shall apply to contract(s) awarded as a result of this RFP. If termination of the contract occurs within the trial period, Resorts World Catskills reserves the option to award the contract to the next highest responsive Contractor by mutual agreement with such Contractor. Any new award will be for the remainder of the contract and will be subject to this trial period.

**Minority & Women’s Business Enterprises (WMBE)**

Resorts World Casino encourages participation by Certified Minority & Women’s Business Enterprises (MWBE) firms. Our Company recognizes the importance of diversity in all aspects of our business, including the procurement of goods and services. As such, we accept the challenge to identify and contract with minority-women, and disadvantaged business entities (“M/W/DBEs”) that provide desired high-quality products, superior service and competitive prices

**GREEN INITIATIVES:**

As we want to minimize our impact on the Earth’s climate. We want to take every step we can to implement innovative and responsible environmental practices to reduce our carbon footprint and reduce waste.

**TERMS & CONDITIONS: SEE ATTACHED**

**REFERENCES:**

Provide a minimum of three (3) references:

**SELECTION PROCESS**

A. The selection process of the contractor follows:

1. Receipt and review of proposals.

2. Interview selected firms (if necessary).

3. Select firm.

B. Resorts World Catskills will appoint a selection committee to review, score, and rank the proposals.

C. Selection committee may select FIRMS to be interviewed, the interviews will be held at Resorts World Catskills office.

D. Resorts World Catskills reserves the right to:

1. Amend, modify, or withdraw, in part or entirely, this RFP.

2. Require supplemental statements or information from any contractor

3. Accept or reject any or all proposals, with or without cause.

4. Waive or correct any irregularities in proposals after prior notice to the offeror(s).

5. Negotiate with an alternative FIRM if initial contract negotiations are unsuccessful.

6. In its sole and absolute discretion, decide, whether any aspect of the proposal satisfactorily meets the criteria established in the RFP.

E. This RFP does not obligate Resorts World Catskills to award a contract, to pay for costs incurred

in preparing any proposal, or to procure the services described herein. All proposals are submitted

at the sole expense of the respondent. Resorts World Catskills shall incur no liability of

obligation to any FIRM except pursuant to a written contract of services, duly executed by the FIRM

and an authorized signatory for Resorts World Catskills.

In the event this RFP is withdrawn by Resorts World Catskills for any reason, Resorts World Catskills shall have no liability to any contractor for any costs or expenses incurred in connection with this RFP. Owner reserves the right to request additional data, oral discussion, or a presentation in support of the written proposal.

F. Criteria to be used by Resorts World Catskills in evaluation of proposals will include the following:

1. Ability of the FIRM to meet the schedule.

2. The contractor-pricing schedule

3. Contractor’s experience.

4. Responsiveness of the proposal to the requirements as outlined in this RFP.

5. Ability of contractor and Staff to register/license as necessary, by the New York State Gaming Commission.

**General Terms and Conditions**

**A.** Owner reserves the right to reject any or all proposals, if necessary, or to waive any informality in the proposals,

and unless otherwise specified by the proposer, to accept any item, items or services in the proposals,

Should it be deemed in the best interest of Resorts World Catskills to do so.

B. In case of failure by the successful proposer, Resorts World Catskills may procure the articles or services

from other sources, deduct the cost of the replacement from money due to the proposer under

the contract and hold the proposer responsible for any excess cost occasioned thereby.

C. Each proposal must be signed by the person authorized to do so

E. No proposer shall influence, or attempt to influence or cause to be influenced, any

a. Project Director, Owner officer or employees to use his/her official capacity in any manner

which might tend to impair the objectivity or independence of judgment of said officer or employee.

F. No proposer shall cause, influence, or attempt to cause or influence any Project Director or

Owner officer or employees to use his/her official capacity to secure unwarranted privileges or

advantages for the proposer or any other person.

G. Should any difference arise between the contracting parties as to the meaning or intent of

these instructions or specifications, Resorts World Catskills decision shall be final and conclusive.

H. The checklist, affidavits, notices, and the like presented at the end of this RFP are a part of this RFP

and shall be completed and submitted as part of this proposal.

**END OF GENERAL INSTRUCTIONS**

**RFP Submittal Requirements**

Contractors will submit:

• Register vendor on supplier. Bid

• Completed Due Diligence form.

• W9

• Conflict of Interest

• Proof of Insurance

• Detailed Proposal/Pricing sheet

**Company’s Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Name and Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Signature/Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**